

Note Report

Date Range: March 21, 2006 to April 7, 2006

Summary by User	Total
Total	11
Allison Mikola	6
Melissa Pearce	5

Note Report

Date Range: March 21, 2006 to April 7, 2006

Allison Mikola

Total
Notes
6

Company	Contact	Note
Tuesday, March 21, 2006		
Mix Alliance	Brian David	Brian is a good guy. Mostly gifts to business associates.
Widget Corporation	Max Headlong	Got his name and number from Frank
Saturday, April 01, 2006		
KKQS Radio	Bill Craig	Bill called to say he has his 20th anniversary coming up. Wanted to surprise Pamela with a custom truffle/wine basket. Looking into special order
MegaGadgets Catalog Co.	Ethan Campbell	Ethan is a buyer for the MegaGadgets Catalog Co. They are looking to expand their catalog to include CH Gourmet Gifts gift baskets. Orders could be big.
Mercury Production Management	Albert Barry	After visiting Albert's web page, I'm going to suggest some stronger blends. From the content, it appears that Albert's customers are very fast-paced.
SimAero	Bruce Baker	Bruce called today to talk about whether we could get him a corporate discount if he guarantees us X yearly business. I asked him to go into more detail. He is basically saying that he'll guarantee the following: 24 yearly customers average \$100 per gift to the customer - 3 gifts per sale 24 x 300 = 7200 Asked for 15% off this yearly commitment ~ \$1080 discount. I told him we could work towards it with discounts that grew over the year. He is putting together proposal and will forward it.

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Melissa Pearce

Total Notes 5

Company	Contact	Note
Friday, March 24, 2006		
Best Lender Financing	Benny Lender	Signed up for e-mail newsletter
Saturday, April 01, 2006		
Brandee's Bakery	Mackenzie Jensen	Signed up for e-mail newsletter
Brandee's Bakery	Mackenzie Jensen	First visit to CH Gourmet Gifts website
Mercury Production Management	Albert Barry	First visit to CH Gourmet Gifts website
Sunday, April 02, 2006		
Interactive Gifts	Chris Fierros	First visit to CH Gourmet Gifts website